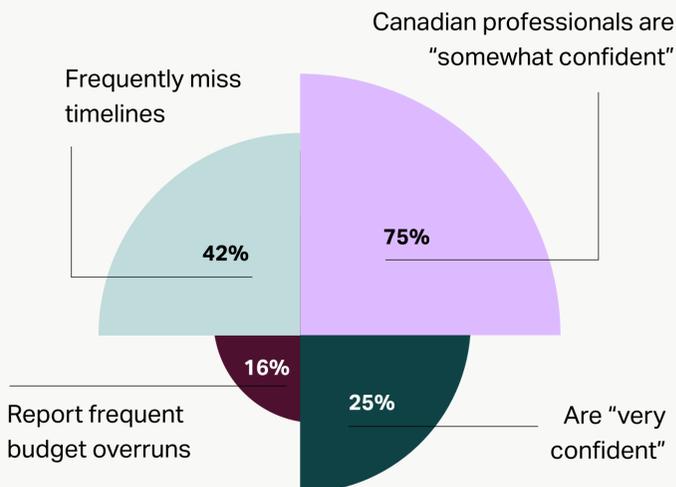


Estimation, Elevated

Canada leads in confidence, performance, integration, and AI use—but can it maintain the edge?

Confidence Earned Through Strong Performance

Canada leads in both **perception** and **outcomes**.



Automation Is A Priority But Adoption Lags

Strong data and tool integration sets Canada apart.

42% report full system integration (highest globally)

50% report partial integration

83% use historical data

75% use engineering estimates

AI Usage Is Higher Than Most But Automation Still Trails

Adoption is ahead of peers, but **deeper automation is the next step**.

42% currently use AI

33% have automated more than half of estimates

92% want automation for repetitive tasks

75% prioritize real-time integration and enhanced reporting

Alignment Isn't A Key Metric—Yet

Growth opportunity: **link estimation to strategic cohesion**.

33% track cross-functional or organizational alignment

U.S. is higher (**43%**), global average is lower

In Europe and the UK, **<5%** track alignment

Excel Dominates, But Platforms Are Diversifying

Tools are expanding; Training is crucial, but only **8%** cite training as a major barrier.

92% use Excel

Also in use



ESG Awareness Is Growing, But Implementation Is Limited

ESG interest is rising, but integration is uneven.

19%

say ESG is "extremely important"

25%

want predictive compliance tracking

ESG prioritization trails Europe and the UK

GALORATH

[Want the full picture?](#)

Download the complete **Canada report**

Canada's Estimation Edge: Strong Results Today, Growing Pressures Tomorrow