#1
BREAKING THE
BOTTLENECK
FIRST EDITION
G
Faster, smarter, scalable—
the future of estimation is now!

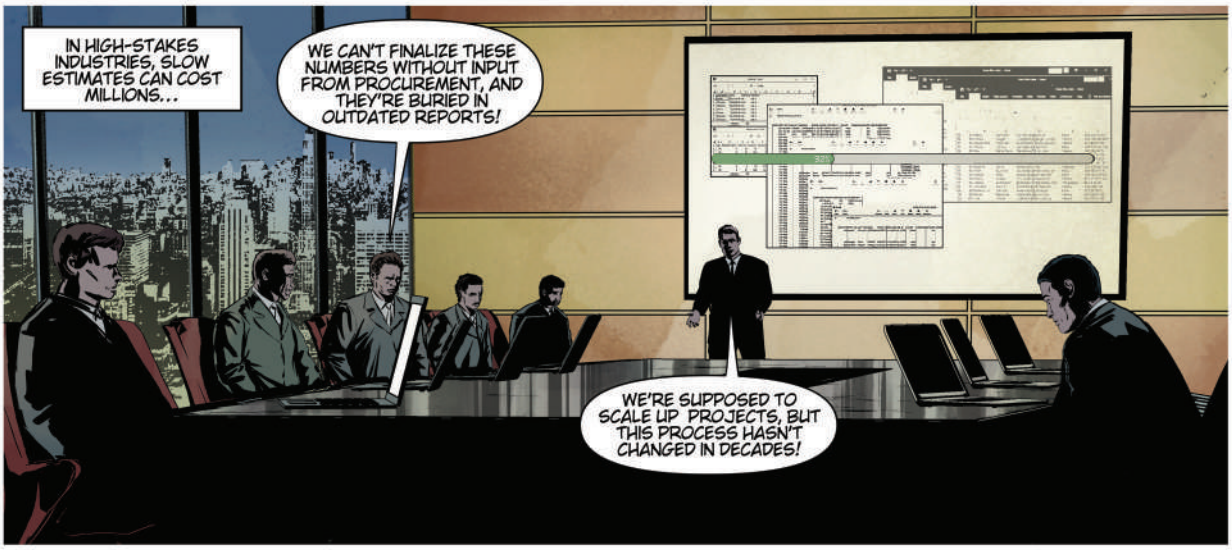
©2025 Galorath Incorporated. All rights reserved.
SEER and SEERai are the property of Galorath Incorporated.

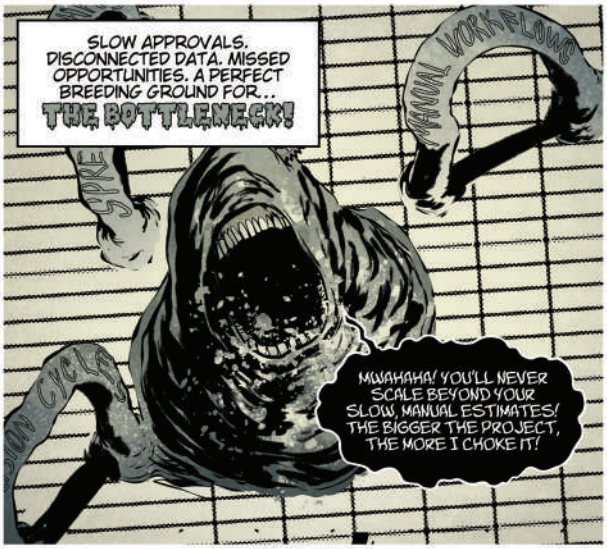
BREAKING THE BOTTLENECK

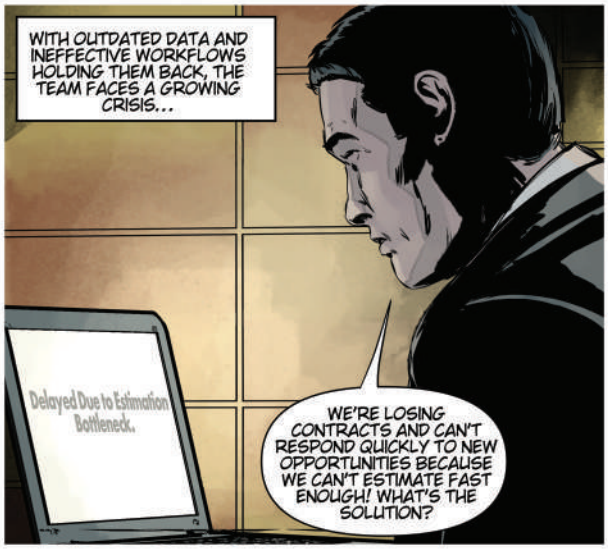
OUR STORY SO FAR...

In the high-stakes world of project estimation, delays and inefficiencies have quietly become the norm. Outdated spreadsheets, slow approvals, and disconnected data have made accurate forecasting nearly impossible—until now.

Enter Captain Cost, a strategist who doesn't fight with fists, but with clarity. Alongside his AI-powered sidekick SEERai, he brings real-time modeling, historical insight, and automated structure to teams paralyzed by legacy tools. Together, they confront systemic dysfunction and prove that faster, smarter estimation doesn't require more people—just better systems. The Bottleneck may be lurking, but it's about to face its match...


IN HIGH-STAKES INDUSTRIES, SLOW ESTIMATES CAN COST MILLIONS...
WE CAN'T FINALIZE THESE NUMBERS WITHOUT INPUT FROM PROCUREMENT, AND THEY'RE BURIED IN OUTDATED REPORTS!
WE'RE SUPPOSED TO SCALE UP PROJECTS, BUT THIS PROCESS HASN'T CHANGED IN DECADES!


SLOW APPROVALS. DISCONNECTED DATA. MISSED OPPORTUNITIES. A PERFECT BREEDING GROUND FOR...
THE BOTTLENECK!
MANUAL WORKFLOWS
MUAHAHA! YOU'LL NEVER SCALE BEYOND YOUR SLOW, MANUAL ESTIMATES! THE BIGGER THE PROJECT, THE MORE I CHOKE IT!


WITH OUTDATED DATA AND INEFFECTIVE WORKFLOWS HOLDING THEM BACK, THE TEAM FACES A GROWING CRISIS...
Delayed Due to Estimation Bottleneck.
WE'RE LOSING CONTRACTS AND CAN'T RESPOND QUICKLY TO NEW OPPORTUNITIES BECAUSE WE CAN'T ESTIMATE FAST ENOUGH! WHAT'S THE SOLUTION?

BUT A NEW FORCE HAS ENTERED THE BATTLEFIELD... CAPTAIN COST AND HIS INDISPENSABLE SIDEKICK, SEERA!
YOU DON'T NEED MORE PEOPLE—YOU NEED BETTER SYSTEMS!

CAN ONE SYSTEM TAKE ON ESTIMATION CHALLENGES THIS BIG?
OUR PROCESSES ARE TOO COMPLEX, AND WE HAVE DECADES OF DATA —THERE'S NO WAY AI CAN HANDLE THIS LEVEL OF COST MODELING.
SNAP
THAT'S RIGHT! YOU'RE TRAPPED IN MY TANGLED WORKFLOWS! YOU CAN'T EVEN FIND PAST PROJECT DATA EASILY!
SEERAI LEARNS, ADJUSTS, AND PROVIDES INSIGHTS.
WHAT?! NO! YOU CAN'T BYPASS MY SLOW APPROVAL CHAINS!
SEERAI DOESN'T REPLACE EXPERTS—IT AMPLIFIES THEM.
ANALYZING HISTORICAL PROJECT DATA... AUTOMATING COST AND RISK MODELING... GENERATING WORK BREAKDOWN STRUCTURES FROM HISTORICAL INFORMATION.
PROJECT DELAYS AND COST OVERRUNS... AVOIDED IN SECONDS.
SNAP
THAT'S... NOT... POSSIBLE!
WAIT— SEERAI JUST PULLED IN ALL OUR HISTORICAL PROJECTS AND MATCHED THEM TO LIVE PROCUREMENT DATA?
AND IT'S RUNNING FIVE SCENARIOS SECURELY— IN REAL TIME?

NO! IF YOU REMOVE INEFFICIENCIES, I LOSE CONTROL!
SEERAI ISN'T JUST FASTER— IT'S SMARTER.
PREDICTIVE MODELING ENGAGED. ADJUSTING FOR RISK VARIANCE AND SUPPLIER FLUCTUATIONS...
SPEED WITHOUT ACCURACY IS USELESS. SEERAI HELPS YOU BUILD THE RIGHT WBS THE FIRST TIME.
WE JUST SLASHED OUR ESTIMATION TIME— WITHOUT SACRIFICING ACCURACY OR SECURITY!
SNAP
NOOOOOO!
SNAP
NOW WE CAN SCALE PROJECTS FASTER THAN EVER.

EASY PEASY WITH SEERAI. BUT THE BOTTLENECK WAS JUST THE BEGINNING. BIGGER THREATS ARE LURKING.
G
NEXT TIME: ENDLESS REVISIONS, WASTED TIME, AND THE RISE OF...
REDO VOODOO
ST REPORTS
HA HA HA HA HA HA HA HA HA
REVISED COST REPORTS

GALORATH

galorath.com